



Department of Placements and Training

CIRCULAR

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Date: 05.01.2018

We are happy to share that the 2018 batch students are eligible to participate in “Muthoot” off Campus drive.

Company Profile:

The Muthoot Group is a flourishing business institution that has pervaded into each and every big & small town of the country, is home to 18 diversified divisions and 4500 plus branches with a global presence. Over 2,53,000 customers visit The Muthoot Group branches every day. The Group has served over 48 crore customers (including repeat customers) till date. The story of The Muthoot Group is built on the foundations of passion, commitment, honesty, traditions and values. Our principle of continuous growth and expansion forms the essence of all our activities.

The Group recently celebrated 130 years of unblemished business excellence lending services to millions of underserved Indians leading to Financial Inclusion even in the most remote and rural areas of the country. Since its inception, The Muthoot Group has been transforming lives of millions of Indians across the country, giving wings to their dreams and creating successful realities. The Muthoot Group has not only grown exponentially but has also facilitated growth for a sizeable population of the country that falls in the underprivileged category.

WEBSITE: www.muthootgroup.com & www.muthootfinance.com

1) Job Description for Probationary Officers - Muthoot Finance:

Salary:	2.2 Lakhs to 2.76 Lakhs.
Location:	Across Karnataka, Tamil Nadu, Andhra Pradesh, Telangana & Goa
Age criteria / Residency criteria	Minimum 20 years of age and max 26 years of age.
Education criteria	1. Fresher's : Only MBA - All clear till current semester & MCOM - 75 % - 2018 Passing out or Passed out 2. Experienced : Not eligible for this post
Note:	Selected candidates Will be in a paid probation period for 1year on process training. Post which salary will be fixed from 2.2 to 2.76 lakhs after probation.

Stability Requirement	1. Willing to work in shift in accordance to business requirement. (6 days working) 2. Day shift
Communication Skills	Will check for the candidate's ability to meet the following criteria in English & regional language <ul style="list-style-type: none"> • Selling and convincing skills • Good customer orientation
Job description :	1. Canvassing and sourcing of New Customers to increase gold loan 2. Oversee the Branch Operations 3. Customer Relationship and Follow-up. 4. Revenue generations through Cross Selling products & Interest Collection 5. Maintenance of important registers and daily reports 6. Cash Management and accounting
Skills and Requirements :	<ul style="list-style-type: none"> • Entrepreneurial skills • Elementary Knowledge of computers • Selling and convincing skills • Good written and verbal communications. • Local candidates shall be preferred

2) Job Description for Junior Relationship Executive (JRE)

Salary:	13,500 to 16,000 INR varies on Skill set & Location preference + incentives + Bonus
Location:	Across Karnataka, Tamil Nadu, Andhra Pradesh, Telangana & Goa
Age criteria / Residency criteria	Minimum 20 years of age and max 26 years of age.
Education criteria	1. Fresher's : Any graduate – Preferably Degree Holders – 2018 Passing out or Passed out 2. Experienced : Any Graduate or PG
Work experience	1. Back office support or customer orientation, sales, Finance background will be added advantage 2. Candidates with Finance or loan background preferred, but not mandatory.
Stability Requirement	Willing to work in shift in accordance to business requirement. (Only Day Shift – Strictly NO night shifts)
Communication Skills	Will check for the candidate's ability to meet the following criteria in English & regional language <ul style="list-style-type: none"> • Selling and convincing skills • Good customer orientation
Job description :	1. Canvassing and sourcing of New Customers to increase gold loan 2. Oversee the Branch Operations 3. Customer Relationship and Follow-up. 4. Revenue generations through Cross Selling products & Interest Collection 5. Maintenance of important registers and daily reports 6. Cash Management and accounting
Skills and	<ul style="list-style-type: none"> • Entrepreneurial skills

Requirements :	<ul style="list-style-type: none">• Elementary Knowledge of computers• Selling and convincing skills• Good written and verbal communications.• Local candidates shall be preferred
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Interview Process:

Probationary Officer:

- First Round: Online test
- Second Round: Group Discussion or Face-to-Face with operation Team/ HR Team.
- Third Round: Location check and Salary briefing, Nature of Work & documents verification.

Junior Relationship Executive (JRE):

- First Round: Written Test
- Second Round: Group Discussion or Face-to-Face with operation Team/ HR Team.
- Third Round: Location check and Salary briefing, Nature of Work & documents verification.

Test/Interview will be conducted in Bangalore, Mysore, Belagavi & Mangalore.
Date, Venue and separate company registration link will be intimated to the registered candidates via, E-mail. Candidates are requested to provide correct e-mail address.

Registration Link to apply (Registration closes on 15/01/2018)

<https://goo.gl/forms/CyaZoz9MHTa8148C3>