



Department of Placements and Training

CIRCULAR

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We are happy to share that the 2018 batch students registered with AMCAT are eligible to participate in “**Daily Rounds**” drive for “**Business Development Executive**” Position

Company Profile:

DailyRounds is the largest academic network of Medical Doctors Built by a team of doctors and coders, DailyRounds now has 300,000+ Doctors. 400 new Doctors join our platform everyday. With clinical case focus we are building a free academic network for Doctors. The app offers doctor analytics, sentiments and sponsored case studies for the pharma and medical devices industry. The network of Doctors created can be leveraged to build EHR, Doctor networking and many other healthcare solutions.

Website: www.dailyrounds.org

Job Location: Bangalore

Profile: Business Development Executive

Bond: None

Desired experience: 0-1 Years

Salary: INR 2.4 LPA - INR 3 LPA + Incentives

Target Batch Passouts: 2017-2018

Course Specialization: BE/B.Tech/ MBA/Any Graduates

Probation/ Training Period: 1 Month

Tentative date of joining: Immediate

Tentative date of interview: Will be communicated post registration window is closed.

*** The shortlisted candidates will be sent Admit Cards/Call Letters on their registered mail Id, which they will need to, carry on the date of Interview. No candidate will be entertained by the company without the formal intimation from Aspiring Minds.**

Job Description and Skill Set Required:

- We are looking for inside sales & business development rock stars for a funded education technology startup.
- The role involves calling students who express interest in our education offerings, counselling them and promoting conversion to paid plans
- We seek someone who is not pushy but aims to build genuine relationships
- This is a sales-quota carrying role with targets & incentives

- Previous experience in healthcare or higher education is a plus.
- Be prepared for a fun team, exciting startup environment and a chance to be part of a fast-growing company at the intersection of education, technology and healthcare.
- Strong Communication Skill & Interpersonal Skills.
- Should be Good Team Player.

Interview Process:

- Face to Face