



Department of Placements and Training

CIRCULAR

Ref: //Dr.TTIT/2017-18/094

Date: 09.05.2018

We are happy to share that the 2018 batch students registered for CoCubes are eligible to participate in “**NETAMBIT**” drive for “**Sales Executive**” position.

Company Profile:

About the Company:

NetAmbit is an 18 Years old company formed on multiple businesses with its core line around sales and distribution.

We have four broad business areas:-

- Retail & Financial Services distribution; Real Estate Distribution
- Sales Process Outsourcing
- HR Services Business
- Founders are IIM Ahmedabad Alumni & Company is funded by leading Private Equity Players.

We are currently 2500+ People across business & have a PAN India presence.

For more details please visit: www.netambit.com

Job Details

Roles and Responsibilities:

- Complete field work.
- Onboard Taxi, Auto, Cabs to accept payment through Paytm & collect relevant documents from the Retailers & Channel Partners; Adhere to KYC process.
- Responsible for achievement of targets, deployment and maintenance of Paytm branding for transport merchants and acquisition of merchants/channel partners with daily / monthly targets.
- Resolve merchant’s queries and coordination with internal stakeholders for quick resolution.
- Provide proper training to the merchant with Paytm App & ensure its usage of merchandising items/QR codes & stickers at the outlets.
- Capture customer/channel/merchant feedback and feed forward to team leader to improve product offering in the market.
- Remain informed and up to date with regards to, competitors activity, product knowledge and continuously strive to develop own skills and knowledge in order to perform optimally.

Major KPI's :

- Merchant sign up
- Transaction numbers growth
- Merchant activation count

Specific Requirement:

- Candidate should be fluent in Kannada.
- Candidate should own a two wheeler vehicle.
- Proficient in Hindi (Read, Write, Speak)
- Owning an android smartphone is compulsory.
- Location specific geographical area and market knowledge.
- Should be willing to travel daily to meet sales targets.

Joining Location: Bangalore

Joining Period: Post examination

Interview Location: Bangalore

Salary: 2.1 LPA - 2.4 LPA (excluding reimbursement)

Bond: None

Note:

- ***Candidates graduated from Karnataka are only eligible to apply.***
- ***Candidates who are fluent in Kannada will be preferred.***
- ***Only male candidates are eligible to apply.***

Selection Process

- Online Application through CoCubes.
- All applied candidates need to travel to venue for further rounds of interview(Venue details will be conveyed well in advance)
- Further Rounds: 1) Face to Face Interview with Team Leader

Selection Criteria

Throughout percentage : 40 - 100

College percentage : 40 - 100

Batch : 2018

Degree : Bachelor of Engineering

Branch: Accounting, Aeronautical, Agricultural, Architecture, Automobile, Bio Chemical, Bio Technology, Biology, BioMedical, Chemical, Chemistry, Civil, Computer Science, Construction, Electrical, Electronics, Electronics & Electrical, Environmental, Industrial, Information Technology, Instrumentation, Manufacturing, Maths, Mechanical, Metallurgy, Mining, Paint, Pharmacy, Physics, Polymer, Power, Production, Science, Telecommunication, Textile, Other

Bond Period : No Bond

Communication Skills : Prefer good communication skill

Backlogs : No current backlog

WorkEx : No Preference

Gender : Male candidates only

Event Date: 18 May, 2018 10:00 AM

Last Date to Apply: 14 May, 2018 10:00 AM

Eligible Students:

CoCubes Id	Name	Branch	Mobile	Email
2501519	Rahul Kumar	E E E	8277640645	rahulchunu82@gmail.com
2501589	Raj Suriya M	E E E	9611561954	rajsuriya789@gmail.com
2501556	Abhishek.G	MECH	8660067929	www.itsmeabhi@gmail.com
2501540	Jagannathan B	E C E	8197407916	jaganjb1997@gmail.com
2501527	Niranjanaiah Mg	E C E	9738669291	niranjanaiah0103@gmail.com
2501532	Muhammad Ashraf	C S E	9731509324	ashrafyshiar@gmail.com
2501567	Sharath R	E E E	9113982591	sharuu1406@gmail.com
2501521	Nadeem	E E E	9743614471	nadeem2796@gmail.com
2501562	Tilak Bs	E E E	8971192913	tilakbila@gmail.com