



## Department of Placements and Training

### CIRCULAR

Ref: //Dr.TTIT/2017-18/162

Date: 23.06.2018

We are happy to share that the 2018 batch students registered with Cocubes are eligible to participate in “**NestAway**” drive for “**Customer Champion Executive**” Position

#### **Company Profile:**

NestAway is a new start-up for bachelors and youths that provides houses that are easy to book and move-in. The first company in India where you can book a bed online and move in with your suitcase. Its your home in a strange city that you can live happily.

**For more details please visit: <https://www.nestaway.com/>**

#### **Job Details**

##### **Roles and Responsibilities:**

- Effectively manage large amounts of incoming calls & emails
- Generate sales leads
- Identify and assess customers' needs to achieve satisfaction
- Build sustainable relationships of trust through open and interactive communication
- Provide accurate, valid and complete information by using the right methods/tools
- Meet personal/team sales targets and call handling quotas
- Handle complaints, provide appropriate solutions and alternatives within the time limits and follow up to ensure resolution
- Keep records of customer interactions, process customer accounts and file documents
- Follow communication procedures, guidelines and policies
- Take the extra mile to engage customers.

##### **Specific Requirement:**

- Good communication skills in English and Hindi (Mandatory)

**Joining Location:** Bangalore

**Joining Period:** Immediate

**Interview Location:** Bangalore

**Salary:** 2.4 LPA - 3 LPA

**Bond:** None

### **Selection Process**

- Online Application through CoCubes.
- All applied candidates to visit venue campus for further rounds of interview(venue will be shared well in advance)
- Further rounds: 1) Written Test, 2) Round with Manager, 3) Round with Business Head

### **Selection Criteria**

**Throughout percentage :** 40 - 100

**College percentage :** 40 - 100

**Batch :** 2018

**Degree :** Bachelor of Engineering

**Branch:** Accounting, Aeronautical, Agricultural, Architecture, Automobile, Bio Chemical, Bio Technology, Biology, BioMedical, Chemical, Chemistry, Civil, Computer Science, Construction, Electrical, Electronics, Electronics & Electrical, Environmental, Industrial, Information Technology, Instrumentation, Manufacturing, Maths, Mechanical, Metallurgy, Mining, Paint, Pharmacy, Physics, Polymer, Power, Production, Science, Telecommunication, Textile, Other

**Bond Period :** No Bond

**Communication Skills :** Prefer good communication skill

**Event Date:** 29 Jun, 2018 10:00 AM

**Last Date to Apply:** 26 Jun, 2018 10:00 AM