

Job Description

About Company

Finoculus is a fin-tech products and services company that triesto build a great customer experience and drives innovation with a team that has worked with the world's top 20 banks. We are a world-classteam of entrepreneurs, engineers, hardcore product managers, and customer-focusedservice team. We are currently expanding rapidly in Chennai and Singapore.

Website: <http://www.finoculus.com/>

Target Batch: 2018

Desired Experience: Freshers

Job Location : Chennai

Interview location : Chennai/Kerala

Joining: Immediate

Interview Rounds For Chennai:

- 1) Aptitude
- 2) Telephonic
- 3) Skype
- 4) Technical task.

Interview Rounds for Kerala (Remote Interview):

- 1) Telephonic
- 2) Skype
- 3) Technical task
- 4) Group Discussion(Remote Video conferencing)

Finoculus is hiring for two profiles whose details are mentioned below -

Profile 1 :-Customer Success Executive

Qualifications:

- we are looking for Enthusiastic freshers with international Asscent (degrees like any Engineering, MBA/ BBA, etc.(Preferred 2018 batch passout)) who are ready to work for International Sales .
- Should have crisp in communication skills because they will closing deals & Handling Queris for international clients through calls
- If the candidate knows multi language means it will be + point (languages like English, Tamil, Telugu, French, Russian, etc.)

Job Description :

- Identifies business opportunities by identifying prospects and evaluating their position in the industry; researching and analyzing sales options.
- Sells products by establishing contact and developing relationships with prospects; recommending solutions.
- Maintains relationships with clients by providing support, information, and guidance; researching and recommending new opportunities; recommending profit and service improvements.
- Identifies product improvements or new products by remaining current on industry trends, market activities, and competitors.
- Prepares reports by collecting, analyzing, and summarizing information.
- Maintains quality service by establishing and enforcing organization standards.
- Maintains professional and technical knowledge by attending educational workshops; reviewing professional publications; establishing personal networks; benchmarking state-of-the-art practices; participating in professional societies.
- Contributes to team effort by accomplishing related results as needed.

Key Skills:

- Presentation Skills,
- Client Relationships,
- Emphasizing Excellence,
- Energy Level,
- Negotiation,
- Prospecting Skills,
- Meeting Sales Goals,
- Creativity,
- Sales Planning,
- Independence,
- Motivation for Sales

Salary : Rs.12,000 TO Rs.18,000 Per/Month

Bond - Minimum 1 years SLA

Profile 2 :- Java Developer**Job Description :**

- Building legendary, large scale enterprise applications like Whatsapp and Facebook.
- Code that executes super fast, Building Great User Experiences
- Integration with any system in the world (REST, ESBs, Rocket Launches etc)
- Thinking (Out of the box - preferable)

Qualification :

- B.Tech and B.E. with CS/IT branches(Preferred 2018 batch passout)
- Java, Spring, Hibernate, J2EE, SQL, Query, Rest API, jersey, mongodb, Servlets, JSP, NodeJS, Angular, Mule, Security

Salary : Rs.8,000 TO Rs.10,000 (First 3 months). Upto Rs,15,000 (After 3 Months)

Bond - 2 years SLA.

Education:

B.Tech/B.E., BBA, MBA